

PV Alliance Presentation

December 14, 2001

Pacific Gas & Electric Co.'s
E-NET Program

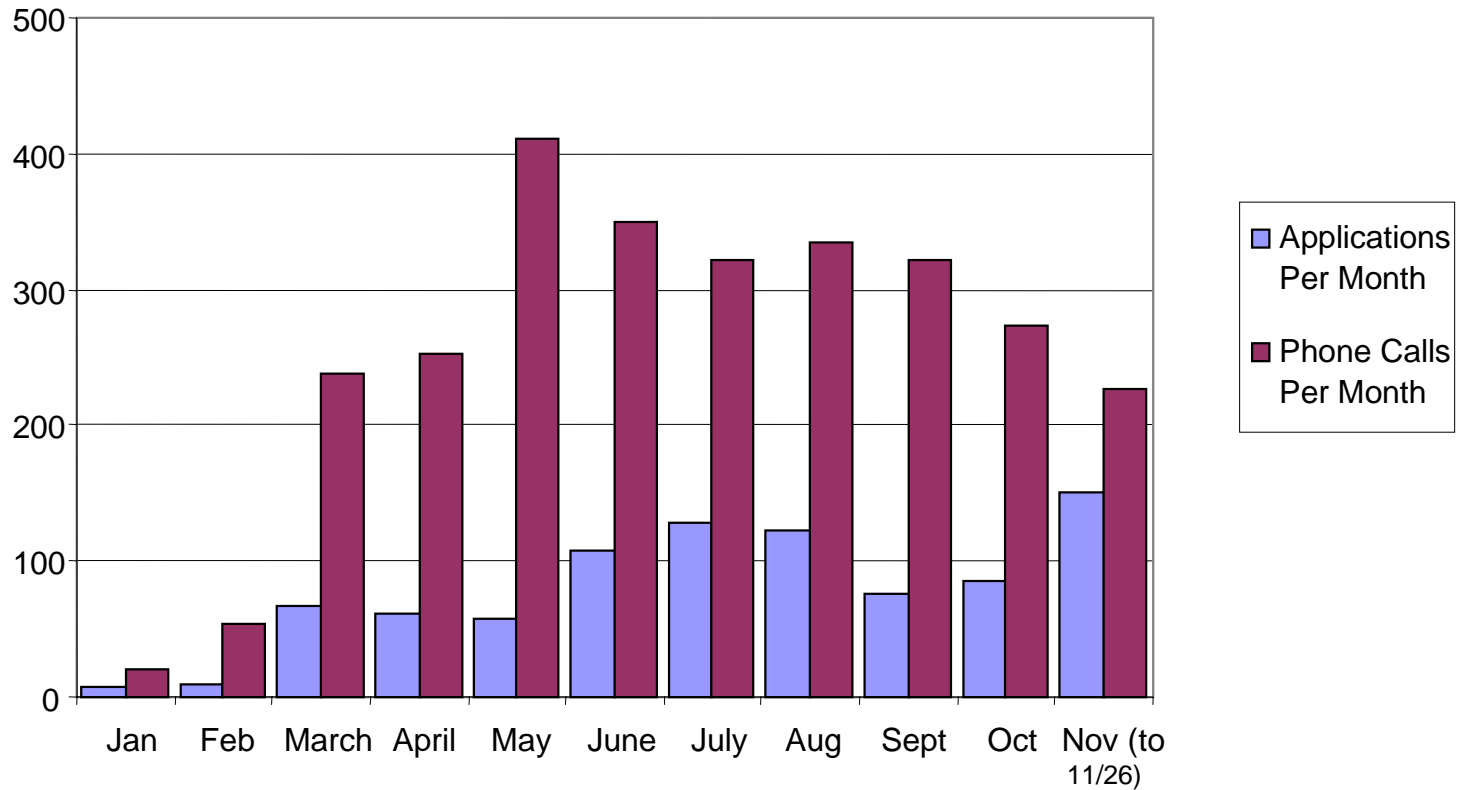
www.pge.com/gen

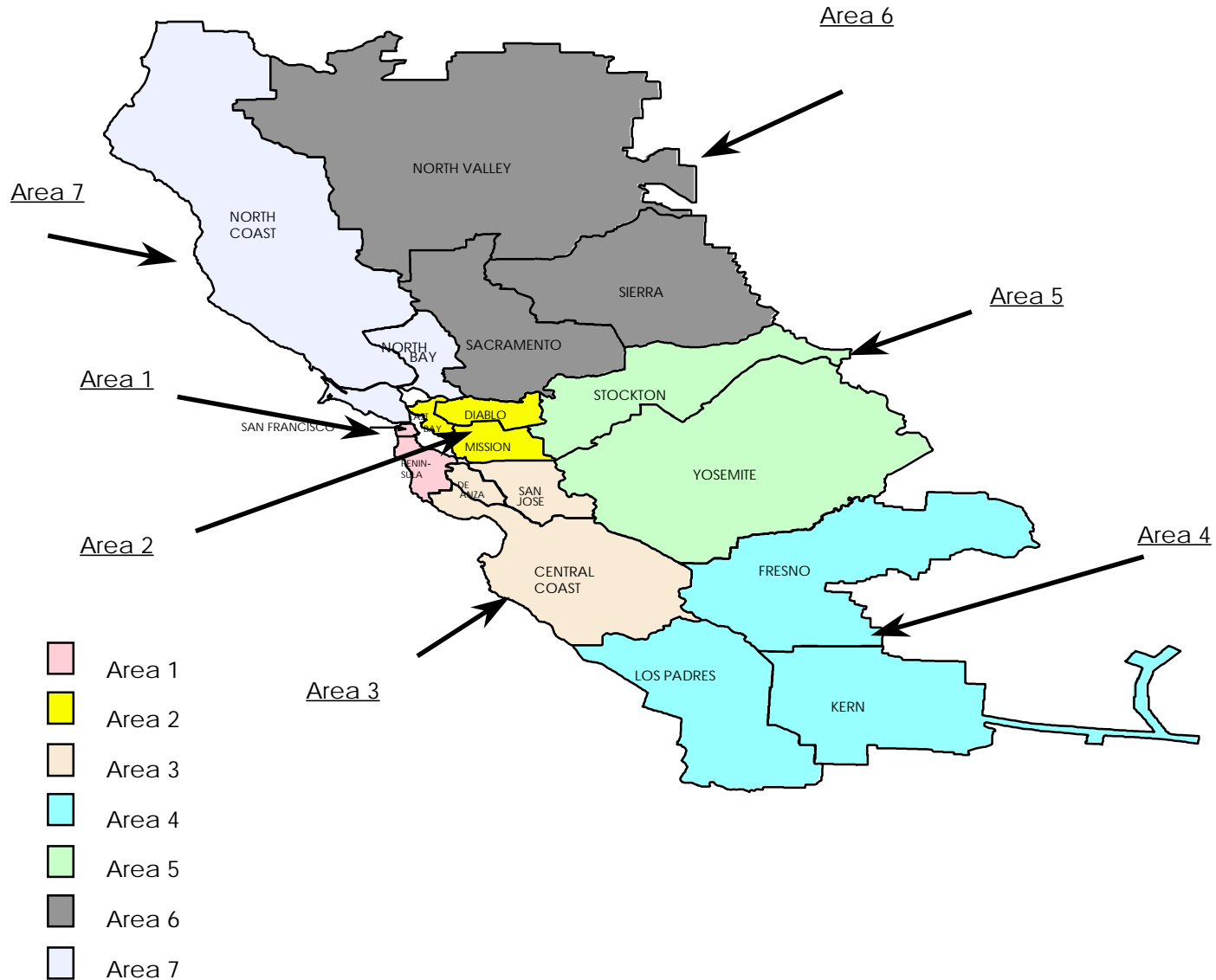
A View on Solar Generation – ENET

- Large governmental subsidies, rate surcharges, outages, vendor marketing - driving high interest levels
- Total 874 applications in 2001 for 2.8 MW
- Geographically dispersed
- Process requires close coordination between Customer and Utility. Application process is similar to Large Generators
- Legislative change in project size cap from 10 kW to 1 MW. A tariff was written and filed with the CPUC (June 2001) but not approved
- Increase interest in residential developments – challenging our electrical systems and processes
- Local and State initiatives will likely spike public sector applications.
- We are working to increase automation and other opportunities for process improvement
- Outside consultants have recently been engaged for process improvement

A View on Solar Generation – ENET (cont.)

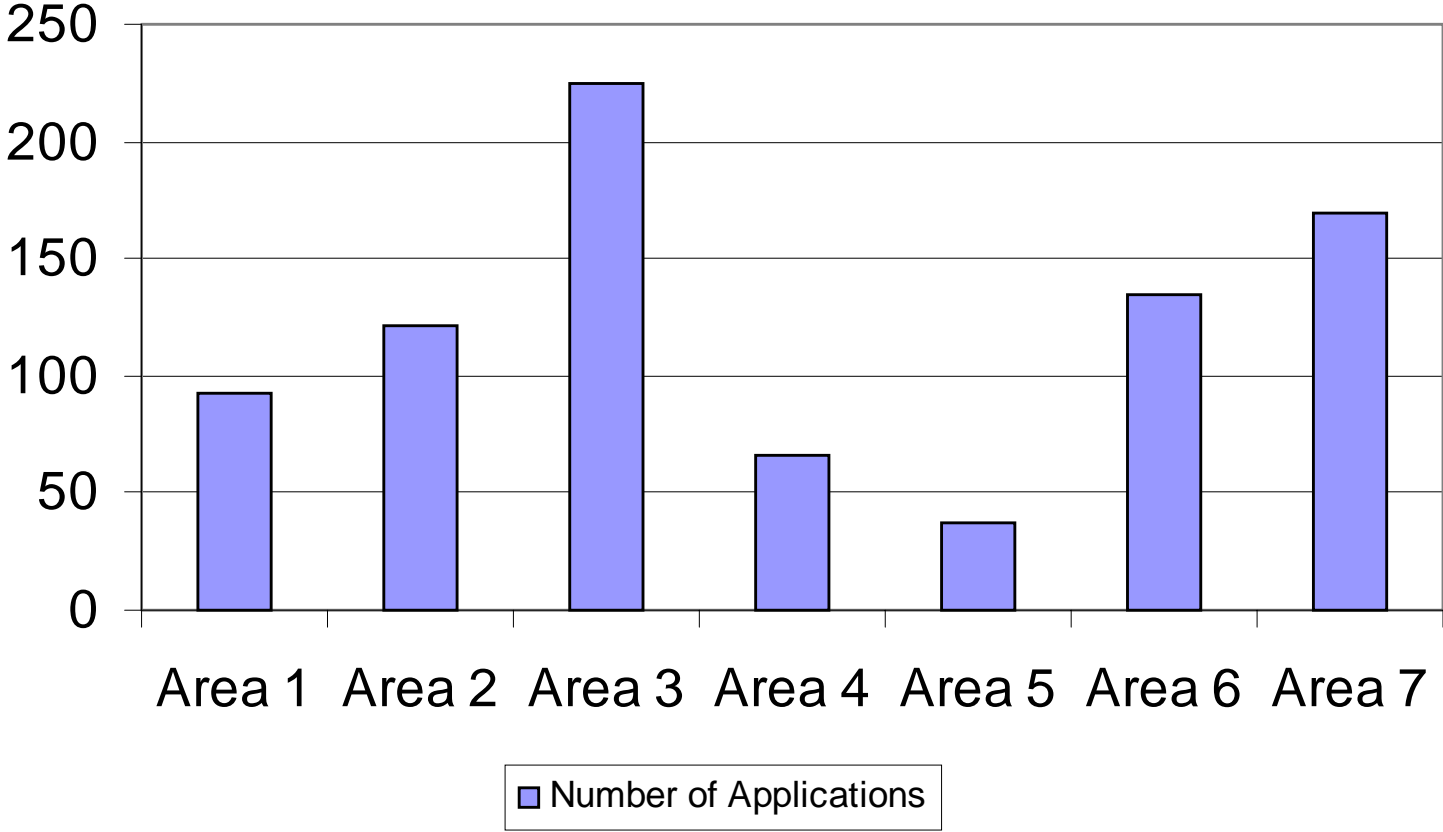
E-NET Trends





ENET Applications by Area

as of 11/26/01



Interconnection Process Improvement

- Expanded website offerings
- Increased communication via E-Mail, VMS hot line, Committed response time
- Developing streamlined internal processes
- Increased manpower with dedicated staff
- Expanded customer contact to resolve issues
- We are the only company that we are aware of working on an automated solar PV/ wind application process